

IN THE CLAIMS:

1. (withdrawn) A method for operating a computer to facilitate use of a pricing model for evaluating a financing that includes a portfolio of loans, said method comprising the steps of:

prompting a user to enter at least one workload driver for the financing, each workload driver is an element of the financing that will undergo an underwriting process as part of the financing evaluation;

prompting the user to enter a trigger level for each entered workload driver, the trigger level assigned to a workload driver indicates the anticipated level of effort required to complete the underwriting process associated with the corresponding workload driver;

prompting the user to enter a weight for each trigger level; and

using the computer to allocate portfolio and underwriting expenses, based upon workload drivers and the corresponding trigger levels.

2. (withdrawn) A method according to Claim 1 further comprising the step of prompting the user to select a computer generated screen tracking actual expenses against projected expenses for the portfolio.

3. (withdrawn) A method according to Claim 1 wherein said step of using the computer to allocate portfolio and underwriting expenses further comprises the step of prompting the user to select a value to allocate to a reserves fund for the portfolio.

4. (withdrawn) A method according to Claim 1 wherein said step of using the computer to allocate portfolio and underwriting expenses further comprises the step of prompting the user to identify if the portfolio is a rollover portfolio.

5. (withdrawn) A method according to Claim 1 wherein said step of using the computer to allocate portfolio and underwriting expenses further comprises the step of prompting the user to configure the portfolio to allocate at least one collection day within the life of the portfolio.

6. (withdrawn) A method according to Claim 1 wherein the workload drivers comprise collateral performance, excess availability, books and records, risk classification, number of agings, frequency of borrowing, frequency of reporting, co-borrower structure, fixed charge coverage, first time asset based lending borrower and export-import bank guarantee.

7. (currently amended) A database for evaluating economics of a financing based on workload requirements, the financing includes at least one loan included within a portfolio of loans requested by a borrower from a lender, said database comprising:

data corresponding to workload drivers for a financing, each workload driver is an element of the financing relating to the borrower including at least one of collateral performance, excess availability, books and records, risk classification, number of agings, frequency of borrowing, frequency of reporting, co-borrower structure, fixed charge coverage, first time asset based lending borrower and export-import bank guarantee, each workload driver is reviewed by the lender as part of that will undergo an underwriting process as part of an evaluation of the financing;

data corresponding to a trigger level for each workload driver, the trigger level assigned to a workload driver indicates the anticipated level of effort required by the lender to complete the underwriting process associated with the corresponding workload driver; and

data corresponding to ~~input and feedback regarding the financing~~ a weight entered by the lender for each trigger level; and

data corresponding to allocation of portfolio and underwriting expenses, the allocation is based upon the workload drivers and the corresponding trigger levels.

8. (cancelled)

9. (currently amended) A database according to ~~Claim 8~~ Claim 7 wherein the trigger levels for the workload drivers collateral performance and books and records comprise at least one of a first trigger level, a second trigger level, and a third trigger level, the first trigger level indicates less of an anticipated level of effort to complete the underwriting process as compared

to the second trigger level, the second trigger level indicates less of an anticipated level of effort to complete the underwriting process as compared to the third trigger level.

10. (currently amended) A database according to ~~Claim 8~~ Claim 7 wherein the trigger levels for the workload drivers frequency of borrowing and frequency of reporting comprise at least one of monthly, weekly and daily.

11. (currently amended) A database according to ~~Claim 8~~ Claim 7 wherein the trigger levels for the workload driver excess availability comprise at least one of a >25% trigger level, a >5% trigger level, and a <5% trigger level.

12. (currently amended) A database according to ~~Claim 8~~ Claim 7 wherein the trigger levels for the workload drivers co-borrower structure, first time asset based lending borrower and export-import Bank guarantee comprise yes and no.

13. (currently amended) A database according to ~~Claim 8~~ Claim 7 wherein the trigger levels for the workload driver risk classification comprise at least one of a performing trigger level, an intermediate trigger level, and a watch trigger level, the performing trigger level indicates less of an anticipated level of effort to complete the underwriting process as compared to the intermediate trigger level, the intermediate trigger level indicates less of an anticipated level of effort to complete the underwriting process as compared to the watch trigger level.

14. (currently amended) A database according to ~~Claim 8~~ Claim 7 wherein the trigger levels for the workload driver number of agings comprise at least one of one and greater than one.

15. (currently amended) A database according to ~~Claim 8~~ Claim 7 wherein the trigger levels for the workload driver fixed charge coverage comprise at least one of a greater than 1.0x trigger level, a less than 1.0x trigger level, and a less than 0.0x trigger level, where x is a fixed charge coverage.

16. (previously presented) A database according to Claim 7 wherein said data corresponding to trigger levels for a workload driver comprise data corresponding to a weighting factor for assigning a weight to be given each workload driver within the financing.

17. (currently amended) A system for evaluating economics of a financing based on workload requirements, the financing includes at least one loan included within a portfolio of loans requested by a borrower from a lender, said system comprising:

a database comprising data corresponding to workload drivers and related trigger levels for each the financing, each workload driver is an element of a the financing relating to the borrower including at least one of collateral performance, excess availability, books and records, risk classification, number of agings, frequency of borrowing, frequency of reporting, co-borrower structure, fixed charge coverage, first time asset based lending borrower and export-import bank guarantee, each workload driver is reviewed by the lender as part of ~~that will undergo~~ an underwriting process as ~~part of an evaluation~~ of the financing, the trigger level assigned to a workload driver indicates the anticipated level of effort required by the lender to complete the underwriting process associated with the related workload driver; and

a server in communication with the database, said server configured to:

prompt the lender to designate at least one workload driver for the financing,

prompt users the lender to select trigger levels for each designated workload driver when entering data for the financing, and

allocate portfolio and underwriting expenses based upon the designated workload drivers and the corresponding trigger levels.

18. (cancelled)

19. (currently amended) A system according to Claim 17 wherein said database comprises data corresponding to a weighting factor for the trigger levels corresponding to a workload driver, the weighting factor used to assign a weight to be given each workload driver within the ~~deal~~ financing.

20. (previously presented) A system according to Claim 17 wherein said server is configured to cause a screen listing a plurality of workload drivers for a financing to be displayed at a client computer.

21. (original) A system according to Claim 17 wherein for a workload driver, said server causes said client computer to display trigger level selections for each workload driver.

22. (previously presented) A system according to Claim 17 wherein said database comprises data corresponding to input and feedback regarding the financing.

23. (previously presented) A system according to Claim 17 wherein said server is further configured to allocate portfolio expenses based upon a combination of workload drivers, weights assigned to selected trigger levels and feedback regarding the financing.

24. (original) A system according to Claim 23 wherein said server is further configured to allocate portfolio expenses as at least one of origination expenses, underwriting expenses, account management expenses, and overhead expenses.

25. (original) A system according to Claim 24 wherein said server is further configured to determine account management expenses based on a customer workload rating.

26. (previously presented) A system according to Claim 17 wherein said server is further configured to calculate a reserves amount for each month of the financing, the reserves amount based upon a loan balance and a reserves percentage.

27. (original) A system according to Claim 26 wherein said server is further configured to calculate a reserves amount based upon identified risks and workload, the impact of workload based upon a risk/workload matrix.

28.-36. (cancelled)

37. (currently amended) A computer program embodied on a computer-readable medium for evaluating economics of a financing based on workload requirements, the financing includes at least one loan included within a loan portfolio requested by a borrower from a lender, said program comprising a code segment that receives information relating to the loan portfolio and then:

~~prompts a user~~ the lender to select workload drivers for the loan portfolio, each workload driver is an element of the ~~loan portfolio~~ financing relating to the borrower including at least one of collateral performance, excess availability, books and records, risk classification, number of agings, frequency of borrowing, frequency of reporting, co-borrower structure, fixed charge coverage, first time asset based lending borrower and export-import bank guarantee, each workload driver is reviewed by the lender as part of that will undergo an underwriting process as ~~part of the portfolio evaluation of the financing;~~

prompts the ~~user~~ lender to select trigger levels for each workload driver, each trigger level assigned to a workload driver indicates the anticipated level of effort required by the lender to complete the underwriting process associated with the corresponding workload driver; and

~~applies a plurality of rules for matching workload drivers and trigger levels to one or more loan portfolios~~

allocates portfolio and underwriting expenses based upon the workload drivers and the corresponding trigger levels.

38. (cancelled)

39. (previously presented) A computer program according to Claim 37 further comprising a record of weighting factors applied to the trigger levels for each workload driver.

40. (previously presented) A computer program according to Claim 37 further comprising a record of expenses for the portfolio.

41. (previously presented) A computer program according to Claim 40 further comprising a record identifying if the portfolio is a rollover portfolio.

42. (previously presented) A computer program according to Claim 37 further comprising a record including at least one of fees, average outstanding balances, amortization schedule, and outplacement assumptions including fee rake and rate skim.

43. (previously presented) A computer program according to Claim 37 wherein the loan portfolio is part of a financing, further comprising a record of a financing summary, including at least one of balances, income fees collected, money cost, contributed value and operating expenses, over the life of the financing.

44. (previously presented) A computer program according to Claim 37 further comprising a record of collection days allocated for a portfolio.

45.-53. (cancelled)

54. (withdrawn) A method for determining workloads for a portfolio of financings, said method comprising the steps of:

selecting, from an electronic interface, a number of workload drivers for the portfolio, each workload driver is an element of a financing that will undergo an underwriting process as part of an evaluation of the financing;

selecting, from the electronic interface, trigger levels for each of the workload drivers, each trigger level assigned to a workload driver indicates the anticipated level of effort required to complete the underwriting process associated with the corresponding workload driver; and

requesting, from the electronic interface, a workload rating for the portfolio.

55. (withdrawn) A method according to Claim 54 further comprising the step of selecting, from the electronic interface, a weighting factor to be assign to each trigger level.

56. (withdrawn) A method according to Claim 54 wherein the workload drivers comprise at least one of collateral performance, excess availability, books and records, risk classification, number of agings, frequency of borrowing, frequency of reporting, co-borrower structure, fixed charge coverage, first time asset based lending borrower and export-import bank guarantee.

57. (withdrawn) A method according to Claim 54 further comprising the step of selecting, from the electronic interface, a value to allocate to a reserves fund for the portfolio.

58. (withdrawn) A method according to Claim 54 further comprising the step of selecting, from the electronic interface, to generate a strategic relationship scorecard.